

**PAA Central - 2018 Programs and Events – NO REFUNDS for Cancellations or “no-shows” \*All Credit Card transactions will be subject to a 3% service fee\***

<u>MONTH</u>	<u>AUDIENCE</u>	<u>EVENT/PROGRAM</u>	<u>CECS</u>	<u>LOCATION</u>	<u>TIME</u>	<u>COST MEMBER</u>	<u>COST NON-MEMBER</u>
<b><u>January</u></b>							
9 <sup>th</sup>	Maintenance/PM	<b>All About Bed Bugs by Ehrlich</b>	none	Vairo Village, SC	9:30-12:30PM	\$35 Members	\$60 Non-Members
11 <sup>th</sup>	ALL members	<b>Annual Meeting / Board Meeting (4-6PM)</b>	none	Best Western Premier, HBG	6 -9 PM	Members Only	Members Only
23 <sup>rd</sup>	Maintenance/PM	<b>All About Bed Bugs by Akita Pest Control</b>	none	PAA Central	9:30-12:30PM	\$35 Members	\$60 Non-Members
<b><u>February</u></b>							
7 <sup>th</sup>	Property Managers	<b>CAM/CAS – Industry Essentials &amp; Resi. Experience</b>	none	PAA Central	9-4 PM	\$950 CAM Full Course	\$1,400 CAM/Non-members
8 <sup>th</sup>	Maintenance/PM	<b>All About Bed Bugs by Western Pest Services</b>	none	Bethlehem Fields, LV	9:30-12:30PM	\$35 Members	\$60 Non-Members
13 <sup>th</sup>	Property Managers	<b>CAM - Marketing</b>	none	PAA Central	9-4 PM	\$950 Full Course	\$1,400 Non-members
14 <sup>th</sup>	Property Managers	<b>CAM – Property Maintenance</b>	none	PAA Central	9-4 PM	\$950 Full Course	\$1,400 Non-members
15 <sup>th</sup>	Property Managers	<b>Real Estate School – Fair Housing</b>	3.5	PAA Central	9-12:30PM	\$65 Members	\$95 Non-members
20 <sup>th</sup>	Maintenance	<b>Appliance Repair – Hands On</b>	none	Servpro, Lancaster	1 PM-4:30 PM	\$35 Members	\$60 Non-Members
21 <sup>st</sup>	Maintenance	<b>Appliance Repair – Hands On</b>	none	Bethlehem Fields, LV	1 PM-4:30PM	\$35 Members	\$60 Non-Members
21 <sup>st</sup>	Property Managers	<b>CAM/CAS – Financial Management</b>	none	PAA Central	9-4 PM	\$950 Full Course	\$1,400 Non-members
22 <sup>nd</sup>	ALL Members	<b>Pre-Spring Fling</b>	none	CHAMPS, SC	4:30-6:30PM	FREE to Members	Members Only
27 <sup>th</sup>	Regionals/Prop Managers/Leasing	<b>Real Estate School – Crisis Mgmt</b>	3.5	PAA Central	9-12:30PM	\$65 Members	\$95 Non-members
<b><u>March</u></b>							
6 <sup>th</sup>	Property Managers	<b>CAM– Human Resources</b>	none	PAA Central	9-4 PM	\$950 Full Course	\$1,400 Non-members
7 <sup>th</sup>	Property Managers	<b>CAM/CAS – Legal Responsibilities</b>	none	PAA Central	9-4 PM	\$950 Full Course	\$1,400 Non-members
8 <sup>th</sup>	Property Managers	<b>CAM/CAS – Risk Management</b>	none	PAA Central	9-4 PM	\$950 Full Course	\$1,400 Non-members
13 <sup>th</sup> – 16 <sup>th</sup>	ALL Members	<b>NAA Capital Conference</b>	none	Washington, DC	8-4 PM		
13 <sup>th</sup>	Regionals/Prop Managers/Leasing	<b>Real Estate School – Landlord A to Z</b>	3.5	PAA Central	9:00-12:30PM	\$65 Members	\$95 Non-members
13 <sup>th</sup>	Regionals/Prop Managers/Leasing	<b>Real Estate School – Crisis Mgmt</b>	3.5	PAA Central	1:00-4:30PM	\$65 Members	\$95 Non-Members
14 <sup>th</sup>	Property Managers	<b>CAS – Supplier Success</b>	none	PAA Central	9-4PM	\$950 Full Course	\$1,400 Non-members
15 <sup>th</sup>	Leasing	<b>NALP – Marketing &amp; Maintaining Your Comm.</b>	none	PAA Central	9-4 PM	\$450 Full Course	\$600 Non-members
20 <sup>th</sup>	Leasing	<b>NALP – Why Your Competition Matters</b>	none	PAA Central	9-4 PM	\$450 Full Course	\$600 Non-members
21 <sup>st</sup>	Leasing	<b>NALP – Sales Process and Building Relationships</b>	none	PAA Central	9-4 PM	\$450 Full Course	\$600 Non-members
22 <sup>nd</sup>	Leasing	<b>NALP – Marketing &amp; Maintaining Your Comm.</b>	none	Saucon View Apts., LV	9-4 PM	\$450 Full Course	\$600 Non-members
27 <sup>th</sup>	Regionals/Prop Managers/Leasing	<b>Real Estate School – Fair Housing</b>	3.5	PAA Central	9-12:30PM	\$65 Members	\$95 Non-members
27 <sup>th</sup>	Regionals/Prop Managers/Leasing	<b>Real Estate School – Business Ethics</b>	3.5	PAA Central	1:00-4:30PM	\$65 Members	\$95 Members
28 <sup>th</sup>	Vendors	<b>Selling to the Industry Program</b>	none	Millers Mutual, HBG	9-12 PM	FREE to Members	Members Only
29 <sup>th</sup>	Property Managers	<b>Harrisburg Roundtable</b>	none	PA Place, Harrisburg	9:30-11:30AM	No Cost	Members Only
<b><u>April</u></b>							
5 <sup>th</sup>	ALL Members	<b>National Speaker – Kate Good</b>	3	Heritage Hotel, HBG/LAN	9:30 – 12:30PM	\$75 Members	\$100 Non-members
10 <sup>th</sup>	Leasing	<b>NALP – Sales Process and Building Relationships</b>	none	Saucon View Apts., LV	9-4PM	\$450 Full Course	\$600 Non-member
10 <sup>th</sup>	Property Managers	<b>Lancaster Round Table</b>	none	Millers Crossing, Millersville	9:30-11:30 AM	No Cost	Members only
11 <sup>th</sup>	Leasing	<b>NALP – Marketing &amp; Maintaining Your Comm.</b>	none	Vairo Village, SC	9-4PM	\$450 Full Course	\$600 Non-member
11 <sup>th</sup>	Regionals/Prop Managers/Leasing	<b>Real Estate School – Landlord A to Z</b>	3.5	PAA Central	9-12:30 PM	\$65 Members	\$95 Non-members
11 <sup>th</sup>	Regionals/Prop Managers/Leasing	<b>Real Estate School – Business Ethics</b>	3.5	PAA Central	1:00-4:30PM	\$65 Members	\$95 Non-Members
12 <sup>th</sup>	Leasing	<b>NALP – Why Your Competition Matters</b>	none	Saucon View Apts., LV	9-4PM	\$450 Full Course	\$600 Non-member
12 <sup>th</sup>	Property Managers	<b>Lehigh Round Table</b>	none	Woodmont Properties, Easton	9:30 – 12:30 PM	No Cost	Members Only
17 <sup>th</sup>	Regionals/Prop Managers/Leasing	<b>Real Estate School – Required Course</b>	3.5	PAA Central	9:00-12:30 PM	\$65 Members	\$95 Non-members
17 <sup>th</sup>	Regional/Prop Managers/Leasing	<b>Real Estate School – Required Course</b>	3.5	PAA Central	1:00-4:30PM	\$65 Members	\$95 Non-members
18 <sup>th</sup>	ALL Members	<b>PAA East Trade Show and Education Conference</b>	none	Valley Forge Casino Resort	10-4 PM	No Fee	No Fee
18 <sup>th</sup>	Leasing	<b>NALP – Why Your Competition Matters</b>	none	Vairo Village, SC	9-4 PM	\$450 Full Course	\$600 Non-members
19 <sup>th</sup>	Leasing	<b>NALP – Sales Process and Building Relationships</b>	none	Vairo Village, SC	9-4 PM	\$450 Full Course	\$600 Non-members
26 <sup>th</sup>	ALL Members	<b>Maintenance Mania</b>	none	Spooky Nook, Lancaster	1-4:30PM	\$40 Participants	Spectators Free

<u>May</u>	<u>Audience</u>	<u>Event/Program</u>	<u>CECs</u>	<u>Location</u>	<u>Time</u>	<u>Cost Member</u>	<u>Cost Non-Member</u>
1 <sup>st</sup>	ALL Members	Capital Lobby Day	none	Harrisburg	TBD		
3 <sup>rd</sup>	Property Managers	State College Round Table	none	Vairo Village, State College	9:30 – 12:30 PM	No Cost	Members Only
3 <sup>rd</sup>	ALL Members	<b>Spring Mixer</b>	none	Queen City BBG, LHV	5:00-7PM	No Cost	Members Only
8 <sup>th</sup>	Maintenance	<b>AC – HVAC Training</b>	none	<b>TBD - State College</b>	12-4 PM	\$35 Members	\$60 Members Only
9 <sup>th</sup>	Maintenance	<b>AC – HVAC Training</b>	none	PAA Central	9-4 PM	\$35 Members	\$60 Members Only
10 <sup>th</sup>	Property Managers	Reading Round Table	none	Wynnewood Park, Reading	9:30-11:30 AM	No Cost	Members Only
15 <sup>th</sup>	Maintenance	<b>AC – HVAC Training</b>	none	<b>TBD - Lehigh Valley</b>	9-4 PM	\$35 Members	\$60 Members Only
17 <sup>th</sup>	ALL Members	<b>Business Exchange</b>	none	Best Western Premiere HBG	12-4PM	\$300 per Vendor Company	Members Only
<b><u>June</u></b>							
6 <sup>th</sup>	Regionals/Prop Mangers/Leasing	<b>Risk Management</b>	none	<b>TBD - State College</b>	9-12:30PM		
7 <sup>th</sup>	ALL Members	<b>Summer Mixer</b>	none	Loxley's, LAN	5:30-8PM	FREE to Members	Members Only
12 <sup>th</sup>	Regionals/Prop Mangers/Leasing	<b>Risk Management</b>	none	<b>TBD - Lehigh Valley</b>	9-12:30PM		
13 <sup>th</sup> – 16 <sup>th</sup>	ALL Members	<b>NAA Education Conference and Exposition</b>	none	San Diego, California		Register at <a href="http://www.naahq.org">www.naahq.org</a>	
20 <sup>th</sup>	Regionals/Prop Mangers/Leasing	<b>Risk Management</b>	none	PAA Central	9-12:30PM	\$35 Members	\$60 Members Only
<b><u>June/July/August</u></b> <b>BOLA Judging</b>							
<b><u>July</u></b>							
12 <sup>th</sup>	All Members	<b>Bus Tour</b>	none	PAA Central – Pick Up	10-4 PM	No Cost	Members Only
12 <sup>th</sup>	All Members	<b>Bus Tour Happy Hour</b>	none	<b>TBD – HBG</b>	4:00-6PM	No Cost	Members Only
24 <sup>th</sup>	Maintenance	<b>Appliance Repair – Hands On</b>	none	<b>TBD - State College</b>	1-4:30PM	\$35 Members	\$60 Non-Members
26 <sup>th</sup>	All Members	<b>Bus Tour</b>	none	<b>TBD – Lehigh Valley</b>	10-4PM	No Cost	Members Only
<b><u>August</u></b>							
16 <sup>th</sup>	All Members	<b>Golf Outing</b>	none	Iron Valley,Lebanon	10-6 PM	\$500 Foursome / \$150 single	Members Only
<b><u>September</u></b>							
4 <sup>th</sup>	Maintenance (HBG)	<b>CAMT- Electrical Maintenance &amp; Repair Pt. 1</b>	none	RestoreCore, Harrisburg	9-4 PM	\$900 Full Course/\$100 class	\$1300 Non-member/\$125
5 <sup>th</sup>	Maintenance (HBG)	<b>CAMT- Electrical Maintenance &amp; Repair Pt. 2</b>	none	RestoreCore, Harrisburg	9-4 PM	\$100 class	\$125 non member
11 <sup>th</sup>	Property Managers	<b>Harrisburg Roundtable</b>	none	<b>TBD</b>	9:30-11:30AM	No Cost	Members Only
12 <sup>th</sup>	Maintenance (HBG)	<b>CAMT- HVAC Maintenance &amp; Repair Pt. 1</b>	none	PAA Central	9-4 PM	\$100 class	\$125 Non-member
13 <sup>th</sup>	Maintenance (HBG)	<b>CAMT- HVAC Maintenance &amp; Repair Pt 2</b>	none	PAA Central	9-4 PM	\$100 class	\$125 Non-member
13 <sup>th</sup>	Property Managers	<b>York Roundtable</b>	none	<b>TBD</b>	9:30-11:30AM	No Cost	Members Only
19 <sup>th</sup>	Maintenance	<b>HVAC – Heating (Boiler/Gas)</b>	none	PAA Central	9-12 PM	\$35 Members	\$60 Non-members
20 <sup>th</sup>	Regionals/Prop Managers/Leasing	<b>Fair Housing and Landlord Tenant Update</b>	3	<b>TBD - Lehigh Valley</b>	1:00-4PM	\$45 Members	\$75 Non-Members
20 <sup>th</sup>	ALL Members	<b>Autumn Mixer</b>	none	<b>TBD - Lehigh Valley</b>	4:30-7PM	No Cost	Members Only
25 <sup>th</sup>	Property Managers	<b>Lancaster Roundtable</b>	none	<b>TBD</b>	9:30-11:30AM	No Cost	Members Only
26 <sup>th</sup>	Maintenance (HBG)	<b>CAMT- Plumbing Maintenance &amp; Repair Pt. 1</b>	none	PAA Central	9-4 PM	\$100 class	\$125 Per Class
27 <sup>th</sup>	Maintenance (HBG)	<b>CAMT- Plumbing Maintenance &amp; Repair Pt 2</b>	none	PAA Central	9-4 PM	\$100 class	\$125 Per Class
27 <sup>th</sup>	Property Managers	<b>Lehigh Valley Roundtable</b>	none	<b>TBD</b>	9:30-11:30AM	No Cost	Members Only
<b><u>October</u></b>							
2 <sup>nd</sup>	Maintenance	<b>HVAC – Heating(Boiler/Gas)</b>	none	<b>TBD – Lehigh Valley</b>	9:00-12:30PM	\$35 Members	\$60 Non-Member
3 <sup>rd</sup>	Maintenance	<b>HVAC – Heating(Boiler/Gas)</b>	none	<b>TBD – State College</b>	9:00-12:30PM	\$35 Members	\$60 Non-Member
4 <sup>th</sup>	ALL Members	<b>BOLA Gala</b>	none	Spooky Nook, Lancaster	5-9 PM	TBD	Members Only
9 <sup>th</sup>	Maintenance (HBG)	<b>CAMT - Appliance Maintenance &amp; Repair Pt 1</b>	none	PAA Central	9-4 PM	\$100 class	\$125 Per Class
10 <sup>th</sup>	Maintenance (HBG)	<b>CAMT - Appliance Maintenance &amp; Repair Pt.2</b>	none	PAA Central	9-4 PM	\$100 class	\$125 Per Class
9 <sup>th</sup>	Property Managers	<b>Reading Roundtable</b>	none	TBD	9:30-11:30AM	No Cost	Members Only
10 <sup>th</sup>	Property Managers	<b>Lancaster Roundtable</b>	none	TBD	9:30-11:30AM	No Cost	Members Only

11 <sup>th</sup>	Property Managers	Reading Roundtable	none	Lofts at 525 Apts, Reading	9:30-11:30 AM	No Cost	Members Only
16 <sup>th</sup>	Maintenance (LHV)	<b>CAMT-</b> Electrical Maintenance & Repair Pt. 1	none	<b>TBD - Lehigh Valley</b>	9-4 PM	\$900 Full Course/\$100 class	\$1300 Non-member/\$125
17 <sup>th</sup>	Maintenance (LHV)	<b>CAMT-</b> Electrical Maintenance & Repair Pt. 2	none	<b>TBD - Lehigh Valley</b>	9-4 PM	\$100 class	\$125 Non-member
18 <sup>th</sup>	Property Managers	<b>State College Roundtable</b>	none	TBD	9:30-11:30AM	No Cost	Members Only
18 <sup>th</sup>	Regionals/Prop Managers/Leasing	<b>Fair Housing and Landlord Tenant Update</b>	3	TBD, <b>State College</b>	1:00-4PM	\$45 Members	\$75 Non-Members
18 <sup>th</sup>	ALL Members	<b>Autumn Mixer</b>	none	TBD, <b>State College</b>	4:30-7:00PM	No Cost	Members Only
24 <sup>th</sup>	Maintenance (LHV)	<b>CAMT-</b> HVAC Maintenance & Repair Pt. 1	none	<b>TBD - Lehigh Valley</b>	9-4 PM	\$100 class	\$125 Non-member
25 <sup>th</sup>	Maintenance (LHV)	<b>CAMT-</b> HVAC Maintenance & Repair Pt. 2	none	<b>TBD - Lehigh Valley</b>	9-4 PM	\$100 class	\$125 Non-member
30 <sup>th</sup>	Maintenance (HBG)	<b>CAMT-</b> Interior & Exterior Maintenance	none	PAA Central	9-4 PM	\$100 class	\$125 Non-member

**November**

5 <sup>th</sup> -9 <sup>th</sup>	ALL Members	<b>CAPS – ENTIRE PROGRAM</b>	none	PAA Central	9-4PM	\$1,200 Members	\$1,500 Non-member
6 <sup>th</sup>	Maintenance (LHV)	<b>CAMT-</b> Plumbing Maintenance & Repair Pt. 1	none	<b>TBD - Lehigh Valley</b>	9-4 PM	\$100 class	\$125 Per Class
7 <sup>th</sup>	Maintenance (LHV)	<b>CAMT-</b> Plumbing Maintenance & Repair Pt. 2	none	<b>TBD - Lehigh Valley</b>	9-4 PM	\$100 class	\$125 Per Class
13 <sup>th</sup>	Maintenance (LHV)	<b>CAMT-</b> Interior & Exterior Maintenance	none	<b>TBD - Lehigh Valley</b>	9-4 PM	\$100 class	\$125 Per Class
15 <sup>th</sup>	Regionals/Prop Managers/Leasing	Fair Housing and Landlord Tenant Update	3	Millers Mutual, HBG	9-12PM	\$45 Members	\$75 Non-Members
15 <sup>th</sup>	Regionals/Prop Managers/Leasing	Fair Housing and Landlord Tenant Update	3	Millers Mutual, HBG	1-4PM	\$45 Members	\$75 Non-Members
27 <sup>th</sup>	Maintenance (LHV)	<b>CAMT -</b> Appliance Maintenance & Repair, Pt. 1	none	<b>TBD - Lehigh Valley</b>	9-4 PM	\$100 class	\$125 Per Class
28 <sup>th</sup>	Maintenance (LHV)	<b>CAMT -</b> Appliance Maintenance & Repair, Pt. 2	none	<b>TBD - Lehigh Valley</b>	9-4 PM	\$100 class	\$125 Per Class

**December**

4 <sup>th</sup>	Maintenance	<b>Water Restoration</b>	none	<b>TBD – State College</b>	9:30-12:30PM	\$35 Members	\$65 Non-Members
6 <sup>th</sup>	ALL Members	<b>Holiday Mixer</b>	none	<b>TBD – HBG</b>	6-9 PM	Members Only	No Cost
12 <sup>th</sup>	Maintenance	<b>Water Restoration</b>	none	<b>TBD – Lehigh Valley</b>	9:30-12:30PM	\$35 Members	\$65 Non-Members
18 <sup>th</sup>	Maintenance	<b>Water Restoration</b>	none	PAA Central	9:30-12:30PM	\$35 Members	\$65 Non-Members