

**PAA Central - 2018 Programs and Events – NO REFUNDS for Cancellations or “no-shows” \*All Credit Card transactions will be subject to a 3% service fee\***

<u>MONTH</u>	<u>AUDIENCE</u>	<u>EVENT/PROGRAM</u>	<u>CECS</u>	<u>LOCATION</u>	<u>TIME</u>	<u>COST MEMBER</u>	<u>COST NON-MEMBER</u>
<b><u>January</u></b>							
9 <sup>th</sup>	Maintenance/PM	<b>All About Bed Bugs by Ehrlich</b>	none	Vairo Village, SC	9:30-12:30PM	\$35 Members	\$60 Non-Members
11 <sup>th</sup>	ALL members	<b>Annual Meeting / Board Meeting (4-6PM)</b>	none	Best Western Premier, HBG	6 -9 PM	Members Only	Members Only
17 <sup>th</sup>	Maintenance/PM	<b>All About Bed Bugs by Western Pest Services</b>	none	Bethlehem Fields, LV	9:30-12:30PM	\$35 Members	\$60 Non-Members
23 <sup>rd</sup>	Maintenance/PM	<b>All About Bed Bugs by Akita Pest Control</b>	none	PAA Central	9:30-12:30PM	\$35 Members	\$60 Non-Members
<b><u>February</u></b>							
7 <sup>th</sup>	Property Managers	<b>CAM/CAS – Industry Essentials &amp; Resi. Experience</b>	none	PAA Central	9-4 PM	\$950 Full Course	\$1,400 Non-members
13 <sup>th</sup>	Property Managers	<b>CAM - Marketing</b>	none	PAA Central	9-4 PM	\$950 Full Course	\$1,400 Non-members
14 <sup>th</sup>	Property Managers	<b>CAM/CAS – Financial Mgmt</b>	none	PAA Central	9-4 PM	\$950 Full Course	\$1,400 Non-members
15 <sup>th</sup>	Property Managers	<b>Real Estate School – Fair Housing</b>	3	PAA Central	9-12:30PM	\$65 Members	\$95 Non-members
20 <sup>th</sup>	Maintenance	<b>Appliance Repair – Hands on</b>	none	Harrisburg <b>TBD</b>	10AM-4:30 PM	\$35 Members	\$60 Non-Members
21 <sup>st</sup>	Maintenance	<b>Appliance Repair – Hands On</b>	none	Lehigh Valley <b>TBD</b>	10AM-4:30PM	\$35 Members	\$60 Non-Members
21 <sup>st</sup>	Property Managers	<b>CAM – Property Management</b>	none	PAA Central	9-4 PM	\$950 Full Course	\$1,400 Non-members
22 <sup>nd</sup>	ALL Members	<b>Pre-Spring Fling</b>	none	CHAMPS, SC	4:30-6:30PM	FREE to Members	Members Only
27 <sup>th</sup>	Regionals/Prop Managers/Leasing	<b>Real Estate School – Crisis Mgmt</b>	3	PAA Central	9-12:30PM	\$65 Members	\$95 Non-members
<b><u>March</u></b>							
6 <sup>th</sup>	Property Managers	<b>CAM– Human Resources</b>	none	PAA Central	9-4 PM	\$950 Full Course	\$1,400 Non-members
7 <sup>th</sup>	Property Managers	<b>CAM/CAS – Legal Responsibilities</b>	none	PAA Central	9-4 PM	\$950 Full Course	\$1,400 Non-members
8 <sup>th</sup>	Property Managers	<b>CAM/CAS – Risk Management</b>	none	PAA Central	9-4 PM	\$950 Full Course	\$1,400 Non-members
13 <sup>th</sup> – 16 <sup>th</sup>	ALL Members	<b>NAA Capital Conference</b>	none	Washington, DC	8-4 PM		
13 <sup>th</sup>	Regionals/Prop Managers/Leasing	<b>Real Estate School – Landlord A to Z</b>	3	PAA Central	9:00-12:30PM	\$65 Members	\$95 Non-members
13 <sup>th</sup>	Regionals/Prop Managers/Leasing	<b>Real Estate School – Crisis Mgmt</b>	3	PAA Central	1:00-4:30PM	\$65 Members	\$95 Non-Members
14 <sup>th</sup>	Property Managers	<b>CAM/CAS – Supplier Success</b>	none	PAA Central	9-4PM	\$950 Full Course	\$1,400 Non-members
15 <sup>th</sup>	Leasing	<b>NALP - Marketing</b>	none	PAA Central	9-4 PM	\$450 Full Course	\$600 Non-members
16 <sup>th</sup>	Vendors	<b>Selling to the Industry Program</b>	3	PAA Central	9-12 PM	FREE to Members	Members Only
20 <sup>th</sup>	Leasing	<b>NALP – Competition</b>	none	PAA Central	9-4 PM	\$450 Full Course	\$600 Non-members
21 <sup>st</sup>	Leasing	<b>NALP – Sales Process</b>	none	PAA Central	9-4 PM	\$450 Full Course	\$600 Non-members
22 <sup>nd</sup>	Leasing	<b>NALP – Bringing in New Residents</b>	none	<b>TBD – Lehigh Valley</b>	9-4 PM	\$450 Full Course	\$600 Non-members
27 <sup>th</sup>	Regionals/Prop Managers/Leasing	<b>Real Estate School – Fair Housing</b>	3	PAA Central	9-12:30PM	\$65 Members	\$95 Non-members
27 <sup>th</sup>	Regionals/Prop Managers/Leasing	<b>Real Estate School – Business Ethics</b>	3	PAA Central	1:00-4:30PM	\$65 Members	\$95 Members
28 <sup>th</sup>	ALL Members	<b>National Speaker</b>	none	TBD – HBG	10:00-11:30AM	\$75 Members	\$100 Members
29 <sup>th</sup>	Property Managers	<b>York Roundtable</b>	none	TBD	9:30-11:30AM	No Cost	Members Only
<b><u>April</u></b>							
10 <sup>th</sup>	Leasing	<b>NALP – Sales Process</b>	none	<b>TBD – Lehigh Valley</b>	9-4PM	\$450 Full Course	\$600 Non-member
10 <sup>th</sup>	Maintenance	<b>Appliance Repair – Hands On</b>	none	<b>TBD - State College</b>	1-4:30PM	\$35 Members	\$60 Non-Members
11 <sup>th</sup>	Leasing	<b>NALP – Marketing</b>	none	<b>TBD - State College</b>	9-4PM	\$450 Full Course	\$600 Non-member
11 <sup>th</sup>	Regionals/Prop Managers/Leasing	<b>Real Estate School – Landlord A to Z</b>	3	PAA Central	9-12:30 PM	\$65 Members	\$95 Non-members
11 <sup>th</sup>	Regionals/Prop Managers/Leasing	<b>Real Estate School – Business Ethics</b>	3	PAA Central	1:00-4:30PM	\$65 Members	\$95 Non-Members
12 <sup>th</sup>	Property Managers	<b>Lehigh Valley Roundtable</b>	none	TBD	9:30-11:30AM	No Cost	Members Only
12 <sup>th</sup>	Leasing	<b>NALP – Sales Process</b>	none	<b>TBD – Lehigh Valley</b>	9-4PM	\$450 Full Course	\$600 Non-member
17 <sup>th</sup>	Regionals/Prop Managers/Leasing	<b>Real Estate School – Required Course</b>	3	PAA Central	9:00-12:30 PM	\$65 Members	\$95 Non-members
17 <sup>th</sup>	Regional/Prop Managers/Leasing	<b>Real Estate School – Required Course</b>	3	PAA Central	1:00-4:30PM	\$65 Members	\$95 Non-members
18 <sup>th</sup>	ALL Members	<b>PAA East Trade Show and Education Conference</b>	none	Valley Forge Casino Resort	10-4 PM	No Fee	No Fee
18 <sup>th</sup>	Leasing	<b>NALP – Competition</b>	none	<b>TBD - State College</b>	9-4 PM	\$450 Full Course	\$600 Non-members
19 <sup>th</sup>	Leasing	<b>NALP – Sales Process</b>	none	<b>TBD - State College</b>	9-4 PM	\$450 Full Course	\$600 Non-members

25 <sup>th</sup>	ALL Members	<b>Maintenance Mania</b>	none	<b>Spooky Nook, Lancaster</b>	1-4:30PM	\$40 Participants	Spectators Free
<b>May</b>							
3 <sup>rd</sup>	ALL Members	<b>Spring Mixer</b>	none	Queen City BBG, LHV	5:00-7PM	No Cost	Members Only
8 <sup>th</sup>	Maintenance	<b>AC – HVAC Training</b>	none	<b>TBD - State College</b>	12-4 PM	\$35 Members	\$60 Members Only
9 <sup>th</sup>	Maintenance	<b>AC – HVAC Training</b>	none	PAA Central	9-4 PM	\$35 Members	\$60 Members Only
15 <sup>th</sup>	Maintenance	<b>AC – HVAC Training</b>	none	<b>TBD - Lehigh Valley</b>	9-4 PM	\$35 Members	\$60 Members Only
17 <sup>th</sup>	ALL Members	<b>Business Exchange</b>	none	Best Western Premiere HBG	12-4PM	\$300 per Vendor Company	Members Only

<b>June</b>	<b>Audience</b>	<b>Event/Program</b>	<b>CECs</b>	<b>Location</b>	<b>Time</b>	<b>Cost Member</b>	<b>Cost Non-Member</b>
6 <sup>th</sup>	ALL Members	<b>Risk Management</b>	none	<b>TBD - State College</b>	9-12:30PM		
7 <sup>th</sup>	ALL Members	<b>Summer Mixer</b>	none	<b>TBD – Harrisburg</b>	5:30-8PM	FREE to Members	Members Only
12 <sup>th</sup>	ALL Members	<b>Risk Management</b>	none	<b>TBD - Lehigh Valley</b>	9-12:30PM		
13 <sup>th</sup> – 16 <sup>th</sup>	ALL Members	<b>NAA Education Conference and Exposition</b>		San Diego, California		Register at <a href="http://www.naahq.org">www.naahq.org</a>	
20 <sup>th</sup>	ALL Members	<b>Risk Management</b>	none	PAA Central	9-12:30PM	\$35 Members	\$60 Members Only

**June/July/August BOLA Judging**

<b>July</b>							
12 <sup>th</sup>	All Members	<b>Bus Tour</b>	none	PAA Central – Pick Up	10-4 PM	No Cost	Members Only
12 <sup>th</sup>	All Members	<b>Bus Tour Happy Hour</b>	none	TBD – HBG	4:00-6PM	No Cost	Members Only
19 <sup>th</sup>	All Members	<b>Bus Tour</b>	none	TBD – State College	10-4PM	No Cost	Members Only
26 <sup>th</sup>	All Members	<b>Bus Tour</b>	none	TBD – Lehigh Valley	10-4PM	No Cost	Members Only

<b>August</b>							
16 <sup>th</sup>	All Members	<b>Golf Outing</b>	none	Iron Valley,Lebanon	10-6 PM	\$500 Foursome / \$150 single	Members Only

<b>September</b>							
4 <sup>th</sup>	Maintenance (HBG)	<b>CAMT- Electrical Maintenance &amp; Repair Pt. 1</b>	none	RestoreCore, Harrisburg	9-4 PM	\$900 Full Course/\$100 class	\$1300 Non-member/\$125
5 <sup>th</sup>	Maintenance (HBG)	<b>CAMT- Electrical Maintenance &amp; Repair Pt. 2</b>	none	RestoreCore, Harrisburg	9-4 PM	\$100 class	\$125 non member
11 <sup>th</sup>	Property Managers	<b>Harrisburg Roundtable</b>	none	<b>TBD</b>	9:30-11:30AM	No Cost	Members Only
12 <sup>th</sup>	Maintenance (HBG)	<b>CAMT- HVAC Maintenance &amp; Repair Pt. 1</b>	none	PAA Central	9-4 PM	\$100 class	\$125 Non-member
13 <sup>th</sup>	Maintenance (HBG)	<b>CAMT- HVAC Maintenance &amp; Repair Pt 2</b>	none	PAA Central	9-4 PM	\$100 class	\$125 Non-member
13 <sup>th</sup>	Property Managers	<b>York Roundtable</b>	none	<b>TBD</b>	9:30-11:30AM	No Cost	Members Only
19 <sup>th</sup>	Maintenance	<b>HVAC – Heating (Boiler/Gas)</b>	none	PAA Central	9-12 PM	\$35 Members	\$60 Non-members
20 <sup>th</sup>	Regionals/Prop Managers/Leasing	<b>Fair Housing and Landlord Tenant Update</b>	3	<b>TBD - Lehigh Valley</b>	1:00-4PM	\$45 Members	\$75 Non-Members
20 <sup>th</sup>	ALL Members	<b>Autumn Mixer</b>	none	<b>TBD - Lehigh Valley</b>	4:30-7PM	No Cost	Members Only
25 <sup>th</sup>	Property Managers	<b>Lancaster Roundtable</b>	none	<b>TBD</b>	9:30-11:30AM	No Cost	Members Only
26 <sup>th</sup>	Maintenance (HBG)	<b>CAMT- Plumbing Maintenance &amp; Repair Pt. 1</b>	none	PAA Central	9-4 PM	\$100 class	\$125 Per Class
27 <sup>th</sup>	Maintenance (HBG)	<b>CAMT- Plumbing Maintenance &amp; Repair Pt 2</b>	none	PAA Central	9-4 PM	\$100 class	\$125 Per Class
27 <sup>th</sup>	Property Managers	<b>Lehigh Valley Roundtable</b>	none	<b>TBD</b>	9:30-11:30AM	No Cost	Members Only

<b>October</b>							
2 <sup>nd</sup>	Maintenance	<b>HVAC – Heating(Boiler/Gas)</b>	none	<b>TBD – Lehigh Valley</b>	9:00-12:30PM	\$35 Members	\$60 Non-Member
3 <sup>rd</sup>	Maintenance	<b>HVAC – Heating(Boiler/Gas)</b>	none	<b>TBD – State College</b>	9:00-12:30PM	\$35 Members	\$60 Non-Member
4 <sup>th</sup>	ALL Members	<b>BOLA Gala</b>	none	Spooky Nook, Lancaster	5-9 PM	TBD	Members Only
9 <sup>th</sup>	Maintenance (HBG)	<b>CAMT - Appliance Maintenance &amp; Repair Pt 1</b>	none	PAA Central	9-4 PM	\$100 class	\$125 Per Class
10 <sup>th</sup>	Maintenance (HBG)	<b>CAMT - Appliance Maintenance &amp; Repair Pt.2</b>	none	PAA Central	9-4 PM	\$100 class	\$125 Per Class
9 <sup>th</sup>	Property Managers	<b>Reading Roundtable</b>	none	TBD	9:30-11:30AM	No Cost	Members Only
10 <sup>th</sup>	Property Managers	<b>Lancaster Roundtable</b>	none	TBD	9:30-11:30AM	No Cost	Members Only
11 <sup>th</sup>	Property Managers	Reading Roundtable	none	Lofts at 525 Apts, Reading	9:30-11:30 AM	No Cost	Members Only
16 <sup>th</sup>	Maintenance (LHV)	<b>CAMT- Electrical Maintenance &amp; Repair Pt. 1</b>	none	<b>TBD - Lehigh Valley</b>	9-4 PM	\$900 Full Course/\$100 class	\$1300 Non-member/\$125

17th	Maintenance (LHV)	<b>CAMT- Electrical Maintenance &amp; Repair Pt. 2</b>	none	<b>TBD - Lehigh Valley</b>	9-4 PM	\$100 class	\$125 Non-member
18 <sup>th</sup>	Property Managers	<b>State College Roundtable</b>	none	TBD	9:30-11:30AM	No Cost	Members Only
18th	Regionals/Prop Managers/Leasing	<b>Fair Housing and Landlord Tenant Update</b>	3	TBD, <b>State College</b>	1:00-4PM	\$45 Members	\$75 Non-Members
18 <sup>th</sup>	ALL Members	<b>Autumn Mixer</b>	none	TBD, <b>State College</b>	4:30-7:00PM	No Cost	Members Only
24th	Maintenance (LHV)	<b>CAMT- HVAC Maintenance &amp; Repair Pt. 1</b>	none	<b>TBD - Lehigh Valley</b>	9-4 PM	\$100 class	\$125 Non-member
25th	Maintenance (LHV)	<b>CAMT- HVAC Maintenance &amp; Repair Pt. 2</b>	none	<b>TBD - Lehigh Valley</b>	9-4 PM	\$100 class	\$125 Non-member
30th	Maintenance (HBG)	<b>CAMT- Interior &amp; Exterior Maintenance</b>	none	PAA Central	9-4 PM	\$100 class	\$125 Non-member

**November**

5 <sup>th</sup> -9 <sup>th</sup>	ALL Members	<b>CAPS – ENTIRE PROGRAM</b>	none	PAA Central	9-4PM	\$1,200 Members	\$1,500 Non-member
6 <sup>th</sup>	Maintenance (LHV)	<b>CAMT- Plumbing Maintenance &amp; Repair Pt. 1</b>	none	<b>TBD - Lehigh Valley</b>	9-4 PM	\$100 class	\$125 Per Class
7 <sup>th</sup>	Maintenance (LHV)	<b>CAMT- Plumbing Maintenance &amp; Repair Pt. 2</b>	none	<b>TBD - Lehigh Valley</b>	9-4 PM	\$100 class	\$125 Per Class
13th	Maintenance (LHV)	<b>CAMT- Interior &amp; Exterior Maintenance</b>	none	<b>TBD - Lehigh Valley</b>	9-4 PM	\$100 class	\$125 Per Class
15th	Regionals/Prop Managers/Leasing	<b>Fair Housing and Landlord Tenant Update</b>	3	<b>TBD, Harrisburg</b>	9-12PM	\$45 Members	\$75 Non-Members
15th	Regionals/Prop Managers/Leasing	<b>Fair Housing and Landlord Tenant Update</b>	3	<b>TBD, Harrisburg</b>	1-4PM	\$45 Members	\$75 Non-Members
15 <sup>th</sup>	ALL Members	<b>Mixer??</b>	none	<b>TBD, Harrisburg</b>	4:30PM-6:30PM	No Cost	Members Only
27th	Maintenance (LHV)	<b>CAMT - Appliance Maintenance &amp; Repair, Pt. 1</b>	none	<b>TBD - Lehigh Valley</b>	9-4 PM	\$100 class	\$125 Per Class
28th	Maintenance (LHV)	<b>CAMT - Appliance Maintenance &amp; Repair, Pt. 2</b>	none	<b>TBD - Lehigh Valley</b>	9-4 PM	\$100 class	\$125 Per Class

**December**

4 <sup>th</sup>	Maintenance	<b>Water Restoration</b>	none	<b>TBD – State College</b>	9:30-12:30PM	\$35 Members	\$65 Non-Members
6th	ALL Members	<b>Holiday Mixer</b>	none	<b>TBD – HBG</b>	6-9 PM	Members Only	No Cost
12 <sup>th</sup>	Maintenance	<b>Water Restoration</b>	none	<b>TBD – Lehigh Valley</b>	9:30-12:30PM	\$35 Members	\$65 Non-Members
18 <sup>th</sup>	Maintenance	<b>Water Restoration</b>	none	PAA Central	9:30-12:30PM	\$35 Members	\$65 Non-Members